## Chapter 10

## Survey Research

## MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the question.

1) Which of the following is a principle of good question writing?

- A) Use ambiguity to encourage participants to say what is on their mind.
- B) Avoid jargon so that participants understand the question.
- C) Incorporate unrelated questions to check for participant honesty.
- D) Use emotional language to engage respondents.

Answer B

Diff: 1 Page Ref: 314-315

- 2) To reduce the misuse of survey research, the American Association for Public Opinion Research and similar organizations suggest that journalists who report on surveys include which of the following?
  - A) the size of the sample
  - C) the method of sampling

Answer D

Diff: 1 Page Ref: 352

B) the population which the sample represents D) all of the above

- 3) Survey research and survey results
  - A) require a random sample, pilot tests, and great care in question writing to yield high quality information.
  - B) are sometimes misused to advance a point of view or mislead the public.
  - C) greatly expanded during World War II when the governments wanted to know what citizens thought about the war and plan the economy.
  - D) all of the above.
  - Answer D

Diff: 1 Page Ref: 309-311, 352

- 4) Four of the following survey questions contain glaring errors. Which question avoids any errors in question writing?
  - A) "Have you ever had angina or cardiac fibrillation?"
  - B) "In the last two weeks, how many alcoholic beverages have you consumed?"
  - C) "When did you stop exercising on a regular basis?"
  - D) "Do you believe in ghosts and God?"

Answer B

Diff: 1 Page Ref: 313-320

- 5) The following survey question is flawed. What is the MAJOR weakness of this item? "How old were you the first time you went to a grocery store?"
  - - 1. Under 6 months old
    - 2. 6 months to 12 months old
    - 3. 13 months to 24 months old
    - 4. 25 months to 3 years old
    - 5. More than 3 years old
  - A) It has jargon.
  - C) Issues beyond respondent's ability to recall. Answer C

Diff: 2 Page Ref: 318

B) It is too long. D) It is double-barreled.

B) It is double-barreled.

D) It is socially desirable.

6) You come across an old question in a survey with the following item. What is the MAJOR weakness with this item?

"The Soviets cheated on every agreement to freeze nuclear weapons development since 1950. Don't you agree that the United States should give up on establishing a limitations agreement?"

- 1. Yes 2 Not sure 3. No A) It is biased or leading. C) It is too long. Answer A Diff: 2 Page Ref: 318
- 7) Dr. Hightone devised a questionnaire in which she asked, "Do you physically beat your children?" What type of problem might she encounter if she used this question?
  - A) It is a leading question. C) It has social desirability bias. Answer D

Page Ref: 320

- B) It is a double-barreled question.
- D) It is threatening.

B) Avoid biased questions.

- 8) Asking respondents, "Do you have children who attend high school?" after they already told you that they have no children violates which of the following criteria in question construction?
  - A) Ouestions should be relevant to the respondent. C) Avoid double-barreled questions. D) All of the above are violated. Answer A
  - Diff: 2 Page Ref: 323
- 9) Dr. Thomas studies racial attitudes. She has two sets of questions on a questionaire. One set asks white people about black people, and the other asks black people about white people. Each set of questions is dependent on one's answer to the question, "What is your race?" Dr. Thomas is using a to determine which set of questions to ask respondents.

A) sign-post question B) contingency question C) double-barreled question

D) forced-choice question

Answer B

Diff: 2

Diff: 2 Page Ref: 323 What is the major error illustrated in each of the following questions?

10) What is your religious affiliation?

Christ Catho	licN	ewish Iuslim		
	t C e premise T exhaustive	Other	<ul><li>B) NOT mutually exclus</li><li>D) double-barreled</li></ul>	ive
11) What is y Marri A) NO C) NO Answer	rour marital status? ed Singl T exhaustive T mutually exclusiv		B) double-barreled D) false premise	
"Please to the age at A) a pa	which a person car artially open question asi-filter question	Disagree, or Have No Opini legally purchase alcohol, ra		-
"Do you QUESTIG the staten demonstr A) a qu	ON. IF YES, CONT nent: The Egyptian ations in the streets asi-filter question artially open question	out the recent events in Egyp TNUE.] Please tell me if you government should give in to	a Agree, Disagree, or Have	No Opinion regarding aging mass
called	ency effects.	very uncertain of an answer B) order effects.	may give the last choice of C) wording effects.	fered to them. This is D) context effects.
understat A) owr B) voti C) the	ement most likely to ning a library card ng in a recent election occurrence of spous tributing money to a		avior on sensitive question	s. With which topic is

- 16) With which behavior is a respondent most likely to overstate in a survey interview?
  - A) giving to a charitable organization
- B) having a grocery store club cardD) having a venereal disease
- C) the occurrence of spousal abuse in one's family Answer A

Diff: 2 Page Ref: 322

17) When is it most appropriate to use an "open-ended" question?

A) when statistical analysis is paramount to your analysis

- B) when one wants to limit the number of response categories to a question
- C) when doing exploratory research or starting a new research area
- D) when there are really only a few simple choices for your questions

Answer C

Diff: 1 Page Ref: 323-326

- 18) In general, a closed-ended question
  - A) provides the researcher with quantitative data on respondents that is easy to analyze by using statistics.
  - B) provides the opportunity to explore many different avenues of a respondent's answer.
  - C) allows respondents to answer questions in rich detail.
  - D) can permit an unlimited number of possible answers.

Answer A

Diff: 2 Page Ref: 323-324

19) It is a good idea when ordering the questions in a questionnaire to

- A) incorporate irrelevant useless questions to make respondents comfortable.
- B) put the most difficult questions towards the front of the questionnaire.
- C) incorporate sensitive questions only after a warm-up period
- D) put the more sensitive questions towards the front of the questionnaire.

Answer C

Diff: 2 Page Ref: 320

- 20) What is a "probe" in survey research?
  - A) a sequence of questions starting with general ones and ending with specific ones
  - B) the name for the middle or neutral choice among the answers to an attitude question
  - C) a follow-up question asked by an interviewer to have a respondent clarify or elaborate on an answer
  - D) a question designed to measure the honesty of the respondent

Answer C

Diff: 1 Page Ref: 345

21) When conducting a survey research interview, an interviewer should

- A) speak without facial expression or change in tone of voice, like a robot, because otherwise he or she will influence the respondent.
- B) allow respondents the opportunity to control the direction of the survey.
- C) offer his or her own opinion first to build rapport.
- D) maintain a professional but receptive demeanor when interviewing respondents.

Answer D

Diff: 2 Page Ref: 346-347

- 22) When asking questionnaire items, a survey interviewer should
  - A) ask all the easy questions first, skipping questions that the respondent is slow to answer and then return to difficult questions later.
  - B) summarize and reword what respondent says in response to an open-ended question, so that it is a more meaningful answer.
  - C) react with a verbal response (e.g., Yes, Oh no! That's a good answer) after the respondent answers a question to show interest.
  - D) ask each question for the respondent, even if it seems that the respondent has been asked about the topic already.

Answer D

Diff: 2 Page Ref: 342-345

- 23) Which of the following types of surveys has the highest response rate?
  - A) telephone interviews C) face-to-face interviews Answer C

Diff: 1 Page Ref: 338

24) Which of the following kinds of surveys has the lowest response rate?A) telephone interviewsB) face-to-face interviews

- A) telephone interviews C) mail questionnaires Answer C Diff: 1 Page Ref: 338
- 25) Which of the following types of surveys is the one to choose to determine the quickest results?
  - A) telephone interviews C) Web surveys Answer C Diff: 1 Page Ref: 338

B) mail questionnairesD) face-to-face interviews

B) Web surveys

D) Web surveys

D) mail questionnaires

- 26) Which of the following types of surveys permits the longest interview and the most complex questions?A) face-to-face interviewsB) telephone interviews
  - C) Web surveys Answer A Diff: 1 Page Ref: 338

B) telephone interviewsD) mail questionnaires

D) mail questionnaires

27) Generally, which type of survey provides the fewest questions for the respondent?A) face-to-face interviewsB) Web surveys

C) telephone interviews Answer C

Diff: 1 Page Ref: 338